

FUNDamental

A MONTHLY UPDATE FROM PIM CAPITAL

Why the smartest secret sauce is outsource

“When administration works perfectly, nobody notices it. When there is even the smallest mistake, nothing else matters.”

This quote from Christopher Erasmus, PIM Capital’s Managing Director, Mauritius, sums up one compelling reason why outsourcing is the obvious choice for the smartest managers. And then, Chris adds, there is excellence, trust, independence and freeing genius to do what it should be doing.

Read the full article here [Why the smartest secret sauce is outsource](#)

Structuring for success

As South African managers continue to broaden their horizons, I look forward to taking part in a panel discussion at the HedgeNews Africa Symposium at the Vineyard Hotel in Cape Town today, 24 February 2026.

The panel, titled Structuring for Success, will discuss the various offshore solutions guiding the next phase of growth. The session will be moderated by Prescient Management Company CEO Kim Gibb and will include Carole Walsh of Prescient Ireland and Jonathan Hertz of SA Alpha.

I expect a robust and interesting discussion about how evolving offshore structuring trends are helping fund managers to attract global allocators while navigating increasingly complex reporting and compliance demands. There will, no doubt, also be some interesting insights on building investor confidence across jurisdictions.

Click here for more information about the event [HedgeNews Africa](#)





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Guernsey Funds Forum

Looking a little further ahead, PIM Capital is proud to be a sponsor of this year's Guernsey Funds Forum. Titled The Next Trillion, the event will be held at Bishopsgate in London on Thursday May 14.

In addition to offering insights and information on regulatory and market developments shaping cross-border finance, this important event presents a game-changing networking opportunity for anyone in the funds ecosystem.

The Next Trillion will showcase discussions among the industry's top talent about the latest trends affecting fund distribution including, of course, the hot topic of marketing funds into Europe.

For more information and to register for the event click here [Guernsey Funds Forum 2026 – Guernsey](#)

I look forward to seeing you at either or both of these events.

Warm regards,

Stephan Hartzenberg
Group Director, PIM Capital

